

# Finance

**ZAG/Sullivan's Finance group represents U.S. and international banks and non-bank institutional lenders in all kinds of domestic and cross-border debt, trade finance and credit enhancement transactions across a wide range of industries.**

We also represent both dealers and end-users in derivative transactions and are actively involved in the negotiation of International Swaps and Derivatives Association (ISDA) documentation (including collateral support annexes and other related collateral), as well as advising on swap regulatory issues under Dodd-Frank.

We provide representation and advice in all aspects of debt financing from the term sheet/commitment phase through documentation to closing, as well as the workout and restructuring of credits and implementation of appropriate lender rights upon default. Our broad experience enables us to represent clients efficiently and effectively in diverse transactions, including syndicated and single lender, secured and unsecured, senior, subordinated and multi-tranche debt financings. We also have deep experience in all aspects of trade finance and export/import receivables financing, letter of credit facilities, forfaiting and trade credit insurance.

A sampling of the types of deals we frequently handle include advising: the agent bank on a \$500 million syndicated multi-currency revolving credit and letter of credit facility to an international manufacturer and distributor of consumer products; the agent bank on a \$200 million syndicated secured revolving credit facility, and an associated \$4.3 million bridge loan, to a lease financing company; and a public records storage company, a private investment vehicle and a public operator of senior living facilities on their own secured revolving credit facilities.

Recognizing our excellence, our Finance Group was nationally ranked in the 2020 *U.S. News - Best Lawyers*

"Best Law Firms" rankings.

## Representative Client Work

The following transactions provide a flavor of the wide range of deals in which we are involved on a regular basis, including advising:

### Bank Client Transactions

- The agent bank in a \$500 million syndicated multi-currency revolving credit and letter of credit facility to an international manufacturer and distributor of consumer products
- The asset-based lending division of a major bank holding company as agent bank in a \$200 million syndicated secured revolving credit facility, and an associated \$4.3 million bridge loan, to a lease financing company
- The agent bank in a syndicated secured revolving credit and multi-tranche term loan facility to a direct marketer and distributor
- The sole bank lender in a revolving credit facility, with foreign and domestic tranches, to a publicly held global service company

### Non-Bank Client Transactions

- A public records storage company in connection with the negotiation and closing of its \$1.5 billion secured, syndicated revolving credit facility
- A private investment vehicle in connection with the negotiation and documentation of its \$500 million revolving credit facility, secured by hedge fund collateral

- A public operator of senior living facilities in connection with the negotiation and closing of its \$150 million secured, syndicated revolving credit facility

**For further information about our Finance practice, please visit our website at [www.zag-sw.com](http://www.zag-sw.com) or contact:**